Geriatrician Negotiation Tips



Prior to 1	negotiating with	an older adult	, it is vital to test the	ir memory.

Two ways to test memory:

- * *Talk to their healthcare provider:* They should easily be able to assess this at their next appointment.
- ❖ *Administer the Mini-Cog test on your own:* Access the Mini-Cog here to learn more information about this memory test: https://mini-cog.com/
 - Reach out to their healthcare provider if they are unable to complete the Mini-Cog

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Be prepared: it is not uncommon for people to be hesitant to complete the Mini-Cog. **A potential solution:** Make it a party game! Have everyone complete the Mini-Cog, not just the older adult, to help normalize it.